

RaboClientCouncil Financial Skills Workshop

Module One



Registrations Now Open

Hosted by the Upper South Island Rabo Client Council

Nelson • Monday, 19 February 2024

9.00am to 4.30pm

Saxton Oval Pavilion

142 Saxton Road East Stoke, Nelson

RSVP by Monday, 12 February 2024

Takaka • Tuesday, 20 February 2024

9.00am to 4.30pm

Golden Bay Rec Park Centre

2032 Takaka Valley Highway, Takaka

RSVP by Tuesday, 13 February 2024

Did you know that farm financial statements can be one of the most useful and also one of the least used reports for many farming businesses? Through Module One, you will gain an understanding of how to read and interpret these reports and what they can tell you about your business. Your bank is a key stakeholder in your business. This workshop will explore how banks assess you and your business along with sharing a number of tips to help make this important relationship as beneficial as possible.

Module One is an introductory one-day interactive workshop involving practical hands-on skills in understanding financial statements and banking requirements. This complimentary workshop is a collaboration between Rabobank and the Client Councils with their content and facilitation partner Rural Field Consultants. Jointly chosen between Rabobank and the Client Council, the workshops are run in various locations across New Zealand.

Agenda

Welcome and Introduction

Introduction to Financial Skills

- What does success look like?
- What could I do with more profit or more equity?
- Why, what and how to improve financial skills

Break (provided)

Financial Statements

- Stock Trading
- Profit or Loss
- Balance Sheet

Lunch (provided)

Key Ratios & Calculations

- Cash
- Profit
- Equity

Break (provided)

What lenders look for

- Personal
- Viability
- Security

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Places Are Limited

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For more information go to rabobank.co.nz/client-councils

Financial Skills Is A RaboClientCouncil Initiative

RaboClientCouncil Financial Skills Workshop

Module Two: Taking control of your numbers



Registrations Now Open

Hosted by the Lower North Island Client Council

New Plymouth • Monday, 26 February 2024

10.00am to 3.30pm

Rabobank

25 Dawson Street, New Plymouth

RSVP by Monday, 19 February 2024

Hawera • Tuesday, 27 February 2024

10.00am to 3.30pm

Tairoa Lodge

3 Puawai Street, Hawera

RSVP by Tuesday, 20 February 2024

Given the current environment of volatile product prices, high inflation, extreme weather events and increasing interest rates; we have designed a workshop to help farmers and growers take ownership of their finances. Understanding your key numbers within the current season, helps to plan actions that can be taken if the budget or cashflow is deviating from plan.

It is not mandatory to have completed Module 1. Module 2 expands on the areas of looking forward, recognising a significant variation to plan, and how best to communicate this. This complimentary workshop is a collaboration between Rabobank and the Client Councils with their content and facilitation partner Rural Field Consultants. Jointly chosen between Rabobank and the Client Council, the workshops are run in various locations across New Zealand.

Agenda – Module Two

10.00 Tea and coffee on arrival

10.30 Welcome and introductions

- Quick recap of Module 1
- Why budget and plan
- Key numbers to monitor and report
- Updating the plan

12.30 Lunch (30mins)

- Interpreting variations
- Are we on track with the plan? Traffic lights
- Risks and opportunities
- Looking ahead

3.00 Wrap up and actions

3.30 Close

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